

Martin Yamamoto

Current Residence:

Kirkland, Washington

Education

- Master in Business Administration – Strategy & Management
Seattle University, Seattle, Washington
 - Bachelor of Arts – Business Administration/Accounting
Seattle University, Seattle, Washington
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Work History

2021 to Present	<u>City of Mill Creek, Washington (population 21,000)</u> Deputy City Manager/Interim City Manager
2011 to 2021	<u>City of Seattle, Washington (population 741,500)</u>
2014 to 2021	Fiscal Manager, Seattle Police Department
2011 to 2014	Principal Accountant/Supervisor, Finance & Administrative Services/Seattle Parks & Recreation
2007 to 2011	<u>Pacific Northwest Advisors, LLC, Seattle, Washington</u> Consultant & Business Development Manager
2004 to 2007	<u>B2B Delivery Service LLC, Seattle, Washington</u> Co-Founder – Financing & Operations

Data Summary:

Candidate:	Martin Yamamoto
Organization:	City of Mill Creek, Washington
Position:	Deputy City Manager/Interim City Manager
Organization Budget:	\$60 million
Department Budget:	Interim City Manager; oversees budgets for all departments
Total Number of Employees in Organization:	53
Expected Salary:	\$
Reporting Relationship:	City of Mill Creek Mayor, Mayor Pro Tem & Councilmembers
Years of Experience:	18

Professional Affiliations:

- Crimestoppers of Puget Sound

May 13, 2022

City of Burien
400 SW 152nd St, Suite 300
Burien, WA 98166

Dear Mayor Aragon, Deputy Mayor Schilling and Councilmembers,

As a multi-disciplined executive-level manager with 18 years of combined strategic and tactical expertise in municipal government operations management and proven ability to build high performing integrated teams, it is with great enthusiasm and confidence that I apply for the role of City Manager. The value that I would bring to the City of Mill Creek is an expertise in leading and managing operations in local government and in the private sector. What sets me apart from my colleagues is the combination of my graduate education, accomplishments managing the City of Mill Creek, and comprehensive skill sets in leadership, operations management, strategic development, business development, continuous improvement, financial planning, and contract negotiations. Key areas of experience and expertise include:

- Experience advising Mayors and City Councilmembers on strategic priorities, policy recommendations, operational objectives, capital projects, and resolving community concerns
- Proficient at building and maintaining high performing and collaborative teams built on bi-lateral communication.
- Depth of expertise in strategic planning, prioritizing a municipality's short-term goals and establishing long-term operational goals aligned with Council priorities.
- Depth of expertise ensuring financial integrity and assessing financial health in municipal government; assessing financial risk, budget exceptions, and the opportunity cost of funding projects and programs.
- Expertise developing funding strategies across general and proprietary funds utilizing grants and distributions from various sources including local, State and Federal funding.
- Experience building business relationships to extend operational capabilities and negotiating partner contracts aimed at adding organizational value for delivering quality services to communities.
- Experience in labor relations, negotiating with two bargaining units including the police guild and AFSMCE as well as handling grievances and labor disputes.
- Successfully managed a fire annexation, voter-approved initiative, moving the City of Mill Creek from the Fire business.
- Skilled at managing continuous improvement in operations aimed to reduce organizational costs while maintaining business efficiencies and maintaining an organization's level of service.
- Successful at achieving employee buy-in on rebuilding teams and increasing both collaboration and communications across city operations.
- Experience developing, implementing, and ensuring compliance with new policies and procedures internally and those aligned with local, State, and federal regulations and statutes.

With an MBA in strategy and management and experience in municipal government and the private sector, I would bring a growth-mindset aimed at delivering a community-centric strategy aligned with the City's short-term and long-term goals and City Council's strategic priorities. It would be an honor to work with Council and the leadership team to bring the City to a level of service that sets a precedence in the region. I look forward to possibly meeting with each Councilmember to discuss how I can grow and improve the City of Burien by managing resources, increasing operational efficiencies, and leveraging technology to stay at the forefront of employee and community engagement. Thank you for your consideration.

Sincerely,
Martin Yamamoto